

RAY WHITE, PHD

BACKGROUND SUMMARY

1125 Cedarview Lane Franklin, Tennessee 37067 615-790-7971 Home 615-349-9880 Home Fax 615-642-6067 Mobile

SENIOR HEALTHCARE EXECUTIVE with extensive experience in operations, administration, problem solving, contracting, new service development, and, financial management of medium to large organizations. Professional knowledge spans certificates of need, licensure, accreditation, quality assurance, managed care contracting, general and specialty hospitals, ICF, SNF, and ICFMR nursing homes, housing for developmentally disabled, special care units for Alzheimers, retirement communities, assisted living facilities, group practices, and clinics. Related areas of expertise are:

Staffing Efficiencies	Physician Relations	Census Building
Cost Reduction	Closures	Union Relations
Turnarounds	Acquisitions	Compliance
Quality Management	Start-ups	Re-Organizations
Community Relations		

EXPERIENCE

**PROHEALTH RURAL HEALTH SERVICES, INC
PROHEALTH MEDICAL CENTER
Business Development Division**

PRESIDENT/CEO, Franklin, TN April 2007 March 2000-Present

Chief Executive Officer on behalf of the Board, assume full responsibility for the management of the Company's project development activities and each of its other lines of business. The CDO shall have the necessary authority and shall be held responsible for the development of other lines of business to lead the company towards meeting its goals and objectives and supporting its core business activities, subject only to such policies as may be adopted and such orders as may be issued by the Board. Reports to the Board of Directors.

**PROHEALTH RURAL HEALTH SERVICES, INC
PROHEALTH MEDICAL CENTER**

President/CEO, Franklin, TN November 1995-March 31, 2000

Directs and manage multi-site rural health clinic. Plans and implement projects designed to accomplish corporate mission as approved by the Board of Directors.

Development Consultant 1999-2000

Developed for-profit and not-for-profit rural health centers and rehabilitation facilities. Developed plans for 74-bed supported housing complex.

SUPERCLINICS OF AMERICA, LLC (formerly PHEO MEDICAL CENTERS OF AMERICA, INC.)

President/COO, Franklin, TN since 1992-1999.

Manages this healthcare and supported housing company during development, acquisition, and disposition of five nursing homes and one assisted living (75% Alzheimer and 25% developmentally disabled) facility totaling 646 beds in three states, rehabilitation agency, two comprehensive outpatient rehabilitation facilities, inpatient rehab hospital unit of 26 beds in teaching hospital, three physician group practices, rural health clinic, not for profit healthcare company, and a for profit management company.

CAMBRIDGE REHABILITATION CENTERS OF AMERICA

President/CEO, Huntsville, AL 1991 to 1992

Based in Huntsville, Alabama, directed this high revenue producing Florida outpatient rehabilitation company from a startup operating deficit of \$400,000 to \$102,000 profit in the fourth month of operation. Developed additional outpatient rehabilitation facilities in Alabama, Georgia, and Tennessee.

Vice President/COO, Huntsville, AL 1990 to 1991

Based in Huntsville, Alabama, was responsible for the daily operation of the company's nursing facilities serving ICF, SNF, and ICFMR populations located in four states. Created operational policies, objectives, and initiatives for the daily operation of the company to enable growth. Monthly revenue increased some 35% reaching \$3,000,000 per month. Was promoted to President/CEO of subsidiary.

From 1980 to 1990 successfully served as turnaround Administrator for 104-bed nursing home one year, Vice President Development Florida nursing home management company three years, and Assistant Vice President Operations 344 bed full service not for profit hospital six years including residency.

BEVERLY ENTERPRISES JACKSONVILLE CONVALESCENT CENTER

Administrator, JACKSONVILLE, FLORIDA 1989 to -1990

Overall responsibility for marketing, planning and daily operation of a 104 bed skilled care facility that primarily provided Sub Acute care in its 32 bed Medicare certified unit.

FLORIDA AIR NATIONAL GUARD

Bio-Environmental Engineering Technician, JACKSONVILLE, FLORIDA 1989 to 1992

Responsible for environmental engineering and occupational health programs.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

Chief of Quality Assurance, JACKSONVILLE, FLORIDA 1989 to 1989

Responsible for the day-to-day management of the Quality Assurance section. We provided quality and production standards monitoring and recommendations for improvement for ninety-eight (98) data entry clerks and supervisors. I used the following Digital Equipment Programs: ALL - IN - 1 (Word Processing), and DECalc (Spreadsheet).

PHEO, INC. DBA PHEO MEDICAL CENTER

Vice, President, Licensed Nursing Home Administrator, JACKSONVILLE, FLORIDA 02/86-05/89

Responsible for planning, development, licensure, furnishing and equipment procurement. staffing, and opening of a sixty (60) bed Skilled Care Nursing Home, Family Practice Clinic, and Medical office Complex.

METHODIST HOSPITAL AND FOUNDATION

Assistant Vice President, JACKSONVILLE, FLORIDA 01/80-02/86

Assisted the Vice Presidents of **Professional Services** (three years); **Support Services** (one year); and **Administrative Services** (two years), with the day-to-day operation of the division's and departments. Responsible for hospital-wide and off -site facility quality assurance, loss prevention, accreditation (maintained continuously), licensure, bylaws, and policy, and procedure development. Oversaw **operations Analysis** for various divisions and departments to gather data for proposed changes. Prepared models of proposed changes to determine if the changes were functionally and financially feasible.

Provided Corporate Support to Ed Fraser Hospital, Baker County Hospital, Clay County Memorial Hospital, Nassau General Hospital, Hospice, Gateway Chemical Dependency Hospital, Methodist Ambulatory Surgery Centers, and Southern Reference Laboratory.

NAVAL REGIONAL MEDICAL CENTER

Environmental Health Technologist, JACKSONVILLE, FLORIDA 02/78-01/80

Responsible for the civilian Hearing conservation, occupational Hazards, and Noise Abatement Monitoring Programs.

GEORGIA AIR NATIONAL GUARD

Medical Service Technologist, SAVANNAH, GEORGIA 12/76-10/80

Responsible for the operation of the unit Dispensary to include problem resolution involving civilian physicians.

U.S. AIR FORCE REGIONAL HOSPITAL

Environmental Health Technician, MONTGOMERY, ALABAMA 10/74-12/76

Responsible for the Communicable Disease Program, occupational Environmental Engineering Program, and Sanitary Inspection Program.

COMMUNITY SERVICES:

1. Member: Nashville Brain Trust Legislative Advisory Committee, 1993 to 2007
2. Member/Paul Harris Fellow: Rotary International, 1995 to present
3. Member/Past Treasurer: Boys and Girls Club of Williamson County, 1994 to 2006
4. Governors Appointee: Williamson County Family First Council, 1999 to 2002
5. Governor's Appointee: Florida Commission on Family Courts, 1990 to 1991
6. Member: Mayor's Business Advisory Committee, 1988-1990
7. Member: Southside Business Men's Club, 1988 to 1989
8. Member: American Legion Post 197, 1985-1990
9. Member: Economic Development Department Board, Chamber of Commerce, 1986 to 1988
10. Trustee: Chamber Political Action Committee, / Jax-Pac, 1987 to 1989
11. Governor: Board of Governors, Chamber of Commerce 1986 to 1987
12. President: Northwest Council Chamber of Commerce, 1986 to 1987
13. Member: West Council Chamber of Commerce, 1986 to 1987
14. Candidate: City Council District 10, Jacksonville, Florida 1986
15. Member: American Cancer Society Board of Directors, 1985 to 1986
16. Charter Vice President: Northwest Sertoma Club 1983 to 1985
17. Governors Appointee: Community Economic Development Council, State of Florida 1984 to 1987
18. Executive Vice President: Campfire, Inc. Board of Directors, 1980 to 1985
19. Charter Member Board of Directors: Boy Scouts of America Special Scouting 1980 to 1983

EDUCATION

PhD, Health Care Management, Concordia University, St. John, VI

PhD Candidate, Healthcare Administration, Columbia Pacific University, San Rafael, CA

PhD-Program Completed. Relocated before dissertation, Curriculum and Instruction Vo-Tech, Health Education, University of Florida, Gainesville, FL

M.S., Allied Health Services, University of North Florida, Jacksonville, Florida.

B.S. Liberal Science, University State of New York, Albany New York

A.S. Environmental Health Technology, Community College of the Air Force

PROFESSIONAL ORGANIZATIONS:

1. Member: First Coast Healthcare Executives, 1990 to 1991
2. Member: Florida Healthcare Association, 1989 to 1991
3. Member: Institute of Industrial Engineers, 1988 to 1991
4. Nominee: American College of Healthcare Executives, 1980
5. Member: National Association of Quality Assurance Professionals, 1980
6. Member: American College of Health Care Administrator's, 1992 to present